



NORTEC[®]

Microsoft[®]
NATIONAL PARTNER OF THE YEAR

**NORTEC AWARDED MICROSOFT'S NATIONAL VAR
PARTNER OF THE YEAR FOR 2004**

Company Recognized for Outstanding Performance as Microsoft
Gold Advanced Infrastructure Partner

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"Nortec strives to achieve superior results for all of our customers. We plan to continue to develop our service specialties and maintain our leadership position with Microsoft solutions."

— Andrew Grose, CEO of Nortec

Nortec Wins Microsoft's 2004 National VAR Partner of the Year Award

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Nortec, a leading provider of outsourced computing solutions, was selected as Microsoft's 2004 National VAR (value-added reseller) Partner of the Year. Nortec received the award given to a Microsoft Gold Certified Partner for garnering successful revenue and demonstrating superb commitment to partner initiatives and an understanding of the Microsoft Partner Program competency development.

Presented at the Microsoft Channel Partner Summit, Microsoft inaugurated the award program this year to acknowledge exceptional achievement by members of its Microsoft Partner Program.

"We are honored that Nortec has been selected as the first recipient of this national award for outstanding performance by a Microsoft VAR Partner. This recognition is a testament to the dedication and commitment that is prevalent at every level within the Nortec organization," said Andrew Grose, CEO of Nortec.

Microsoft VAR Partners of the Year have demonstrated commitment, proven expertise in growth, strategic counsel, and competitive wins to deliver one or more specialized areas of Microsoft strategic counsel, and competitive wins to deliver one or more specialized areas of Microsoft technologies. Nortec is a Microsoft Gold Certified Partner with a specialty in Advanced Infrastructure Solutions Competency for enterprise systems.

About Nortec

Established in 1991 and headquartered in the nation's capital, Nortec delivers pre-packaged and customized IT solutions for business enterprises in the mid-Atlantic marketplace.

While delivering IT solutions to many of the region's premier corporations, Nortec acts as a trusted IT advisor for over 300 companies in the region ranging from Legal Firms and Healthcare Organizations to Financial Institutions and Real Estate Companies.

From 10,000 employee organizations to less than 100, Nortec offers a cost-effective alternative to in-house management of technical infrastructures. Nortec makes life easier for clients by taking on the daunting task of managing an IT environment. For more information on Nortec, please go to www.nortec.com



The Microsoft Advanced Infrastructure Solutions Competency is for technology partners that have proven their competency in designing and/or implementing solutions based on the following areas:

- Active Directory® service and Microsoft Identity Integration Server;
- Microsoft Exchange Server;
- Microsoft SQL Server™ 2000;
- Microsoft Windows® Storage Server operating system; or
- Microsoft Systems Management Server.

"We are delighted to honor Nortec for its commitment and proven effectiveness in providing high-quality services to our mutual customers," said Margo Day, Microsoft Corporation's vice president, U.S. partners. "They have enabled companies to target new opportunities, increase efficiency and improve customer service. We congratulate Nortec on its success."